UK MEAT EXPORTERS Buyers guide 2022



Our exporters from the United Kingdom include some of the best-known and largest producers of beef, lamb and pork products. The UK has a lot to offer, with its unique and great livestock tradition, and has a deserved reputation for high standards of animal welfare and food safety.

Our exporters have built a strong reputation for quality, presentation and service – delivering what local, discerning consumers want. They pride themselves on their flexibility in adjusting to customer requirements in terms of product presentation and packaging.

AHDB is the organisation for levy payers in England. We exist to enhance the profitability and sustainability of the meat sectors. Our aim is to help the meat supply chains become more efficient and drive demand for quality meat products globally.

Red Tractor

The Red Tractor ensures you can trust the food you purchase and eat. It is the largest food standards scheme in the United Kingdom, covering all the areas consumers care about: animal welfare, food safety, traceability and environmental protection.



Our food and drink has been responsibly produced to some of the most comprehensive and respected standards in the world. All stages are regularly checked by independent experts. All the major UK supermarkets use the standards as the basis for their UK-sourced food.







Dunbia

Dunbia is one of Europe's leading food companies. We are a family business with the desire to create better food, naturally. We are the supplier of choice to a range of leading supermarket, food service and manufacturing businesses. Customers value our commitment to sustainability and quality.

Dunbia is the UK division of Dawn Meats, a multi-site, multi-species operation, which processes cattle and sheep for the UK, EU and international markets. Working with over 30,000 farmers across the UK and Ireland to ensure quality produce, the Group has an annual turnover of over €2 billion, processes more than one million cattle and more than three million sheep per annum, and exports to over 50 countries worldwide.

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dunbia.com



Euro Quality Lambs

Euro Quality Lambs is a large family-run lamb abattoir based in the picturesque hills of Shropshire, UK. We are in a great catchment area for grass-fed livestock and can produce up to 25,000 carcasses per week. We specialise in serving the UK and EU markets and, in particular, the growing Halal market. With 30 years of expertise, we work collaboratively to develop a win-win trading relationship that works for customers and the end consumer. Our company motto says it all 'No compromise on quality and service'.

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Foyle Food Group

The Foyle Food Group is a family-run group of companies with a farming heritage dating back several generations. Established over three decades ago, we have a long-standing history of supplying quality beef to leading retailers, manufacturers, foodservice providers and butchers across the world. We operate nine state-of-the-art facilities on six sites – three in Northern Ireland, one in the Republic of Ireland and two in England – with the capacity to process 7,000 animals every week. The Foyle Food Group is also at the forefront when it comes to technology. We invest in the latest advancements to meet the needs of customers across the globe.

From ethics to economics and the environment, our approach to sustainability is award-winning. Our advanced DNA testing and traceability systems ensure that the Foyle Food Group knows everything about its beef from farm to fork.

Karen Kelso – Group Commercial Director

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GPS Food Group

GPS Food Group Ltd. provides global procurement, supply-chain management and marketing services. We offer a comprehensive range of meat protein products, including beef, lamb, pork, poultry and meat protein ingredients, sourced via our global network of long-term and exclusive supply partners. We can supply customised products to specific requirements or generic commodity materials.

We market more than 150,000 tonnes of meat products annually throughout the world. GPS Food Group Ltd. manages the procurement, production, logistics and marketing elements of the supply chain, ensuring that the product specification and quality consistently meet the requirements of our customers. We add value to the meat protein supply chain through a highly motivated, experienced and skilled team of specialists. The team closely manages the different service elements, providing a superior customised service.

Leigh Perkins - Export Director

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Menai Meats

With over 40 years of industry experience, Menai Meats is the largest Muslim-owned sheep processing facility in Great Britain and one of the United Kingdom's leading suppliers for certified halal quality meat. We take immense pride in the sourcing, welfare and slaughtering of our livestock. Quality and care are of paramount importance with regard to our production.

We have a wide variety of customers ranging from individual sole-trading retailers to large supermarket chains. We have a very diverse wholesale business including catering, distribution and exporting across the globe. We currently supply our goods to mainland Europe, The Middle East and Asia and we continue to expand in these regions.

Amer Choudhry – Operations Director

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Norwest Foods International

Norwest Foods International Ltd is an international trading company founded in 1998 to source raw materials for large UK manufacturing companies. While today this remains our core business, we have built strong and consistent relationships with suppliers allowing us to develop in markets further afield, such as Asia and Africa.

Our head office is situated in Cheshire, UK. However, to maintain strong and successful relationships with our trading partners, we also have offices in Ireland, Spain, Poland, Bulgaria, Romania, Morocco and China. We currently trade around 150,000 tonnes per annum of both fresh and frozen meat and meat products.

With our knowledgeable and experienced team that takes care of trading, logistics, administration, and finance, we maintain strong customer and supplier relationships. We are dedicated to ensuring that all commercial activities, storage and distribution are handled within agreed specifications. We believe that technical transparency between the supplier, ourselves, and the client is paramount.

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Oakfield Foods

Oakfield is a meat import company and have been supplying the global market for over 30 years. We procure supplies of raw and cooked products from around the world and supply major UK retail and manufacturing companies. We are currently importing more than 60,000 tonnes of produce per annum.

We work with suppliers and customers to develop products and systems to meet the ever-changing demands of the markets. Oakfield supply all proteins, have an unrivalled product development and technical team offering support to our customers and suppliers. We were the first meat importer/broker to gain BRC accreditation.

Andrew Barlow – Export Manager

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Pickstocks (Telford)

Pickstock Telford Ltd. is a quality supplier of assured British beef products to retailers, butchers, and foodservice professionals globally. We are a family-run business with a reputation that is built on quality, service and efficiency, all backed up with over 40 years of farming heritage and experience in the meat industry.

We understand the importance of traceability in the food chain, which is why every stage of the meat process is carried out in one location – our newly purpose-built, state-of-the-art meat-processing facility in Telford, Shropshire. The latest of its kind in the UK, our facility is certified Grade A by the British Retail Consortium (BRC), and also certified by Assured British Meat, the leading animal welfare standard in the United Kingdom and Europe.

We export a wide range of beef products, including offal and primal cuts, worldwide, across Europe, Africa and Asia.

Gareth Roberts - Sales Manager

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Pilgrim's Pride Ltd

Pilgrim's Pride Ltd is proud to be at the fore of the food manufacturing industry. We provide a wide range of quality, cost-effective and innovative products to the retail, wholesale and foodservice sectors from our 14 modern manufacturing facilities.

A division of Pilgrim's Pride Corporation, our business is part of the second-largest food company in the world. Our team farms, processes, prepares, packages and delivers fresh, frozen and value-added food products for sale in more than 100 countries. We are proud to partner with more than 1,000 UK farmers who share our belief in the highest standards on animal welfare, efficiency and quality. Our own farming operation is 100% RSPCA Higher Welfare, making us the largest producer of higher-welfare pork globally. Our fully integrated supply chain, using our own higher-welfare pigs, supported by the highest independent R&D spend on pig farming, makes us unique in the marketplace and for our consumers.

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Pilgrims UK (Lamb)

Pilgrims UK Ltd. is an established lamb supplier that has always bought direct from farms. An integrated supply chain, and a good working knowledge and understanding of producing lambs sustainably, enables us to procure the quality lambs needed for our discerning customers.

We slaughter around 1.3 million lambs per year, of which 40% are for UK retail and the balance for export as whole lambs and/or cuts. We offer vacuum-packed prime cuts, which can be delivered directly to chefs or end users. We also supply many export retailers with skin-packed retail packs with the customer's own retail labels, shelf ready.

We have full traceability and offer farm-assured lambs. We are specialists in halal lamb for export. We have a strong team dedicated and focused on the export of quality lamb. We currently supply France, Belgium, Poland, Germany, Portugal, Italy, Eastern Europe, Caribbean, MENA countries, North America and the Far East.

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Warrendale Wagyu

Warrendale Wagyu is the largest British producer of Wagyu Beef in the UK. The business is a unique collaboration with 400 British farmers striving to produce the best quality Wagyu. Our objectives are to produce beef sustainably with animal welfare always the priority. We formed in 2017 with a vision to produce consistently excellent quality beef by using Wagyu crossed with dairy breeds such as Holstein.

British Wagyu is unique and different to Wagyu beef grown in other parts of the world as we produce it in harmony with the UK climate and geography. We manage our production around a grass-based, slow growing system and then finish the cattle on home-grown feeds to ensure we get the quality of beef our customers expect. Our beef is processed by Dovecote Park, one of the leading UK processing plants, ensuring that animal welfare, quality and presentation is to the highest standard.

Tom Richardson – Managing Director

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AHDB is a statutory levy board, funded by farmers, growers and others in the supply chain. Our purpose is to inspire our farmers, growers and industry to succeed in a rapidly changing world. We equip the industry with easy-to-use, practical know-how which they can apply straight away to make better decisions and improve their performance. Established in 2008 and classified as a non-departmental public body, AHDB supports the following industries: meat and livestock (cattle, sheep and pigs) in England; horticulture, milk and potatoes in Great Britain; and cereals and oilseeds in the UK. AHDB's remit covers 72% of the total UK agricultural output. Further information on AHDB can be found at **ahdb.org.uk**

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